

Dr. Juergen Kanne

Personal data:

Located Foehrenweg 9, 40880 Ratingen, Germany
Born 1941 in Detmold Germany
Marital status Married, two daughters (*1968, *1973)
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Executive Profile: Juergen Kanne combines seven years of industrial service with 31 years of M&A- and Investment banking experience. He closed more than 30 domestic and cross-border transactions of small and mid-size volume. His top contacts to owners and managers of Mittelstand-companies are a significant basis for the corporate finance business and his activities as a Business Consultant arranging contacts between foreign and German companies. During several visits to Afghanistan between 1967 and 2006 he learned to understand the social and economic situation of this country.

Professional Career:

Since June 2004: **F+A Consult Dr. Jürgen Kanne**
Independent M & A Consultancy, International Business Consultant (www.f-a-consult.de)

2001 – 2004 **Westfalenbank / Falke Bank AG, Düsseldorf**
Head of Competence Center Corporate Clients / Mergers & Acquisitions (M&A) of Westfalenbank, thereafter Director of CF-Team of Falke Bank

1996 – 2001 **BHF-BANK AG, Frankfurt**
Regional Manager Corporate Finance / Company Structure Advisory

1987 – 1996 **IKB Deutsche Industriebank AG, Düsseldorf**
Deputy Head of M&A-department

1979 – 1987 **Interfinanz GmbH, Düsseldorf**
Vice-President M&A-business

- 1976 – 1979 **Veba Chemie/Veba Oil AG, Gelsenkirchen**
Personal Assistant of the CEO
- 1974 – 1976 **Ruhr-Stickstoff AG, Bochum (Veba-group)**
Manager Marketing
- 1969 – 1973 **Ministry of Economic Cooperation and Development/Universities of Bochum and Kabul**
Post-graduate studies and research of investment financing in developing countries mainly focused on Afghanistan
- 1968 – 1969 **Interfinanz GmbH, Düsseldorf**
M&A-Manager
- 1967 – 1968 **Ets. Aunay-Fortier S.A., Rouen/France**
Export Manager
- 1967 (July-September) **Hochtief** furniture factory in Kabul-Jangalak; on private basis analysis of Afghan banking system

Background:

- 1969 – 1973 Thesis (“Internal Investment Financing in Afghanistan”) and PHD
- 1962 – 1967 University degree in Economics (Dipl.- Volkswirt), University of Cologne, Germany
- 1963 – 1965 Apprenticeship with RWE, Essen
Tax office, City of Düsseldorf,
Ets. Henemont-Construction, Paris, France

Relevant professional skills and experience:

Westfalenbank AG Westfalenbank AG / Falke Bank AG were private regional banks focussed on mid-sized companies in North-Rhine-Westphalia (NRW) with total assets of € 3,2 bn and app. 300 employees.
Westfalenbank covered corporate clients financing, Private Banking, International Markets and Asset Management. Main shareholder HVB-Group sold its stake to Falke Bank AG in February/March 2002.

- As head of Competence Center of Corporate Clients' products responsibility of 16 professionals of Structured Financing (Export financing, public supported loans etc.) and the M&A-team of three professionals plus one assistance.
- As member of the management of Westfalenbank ("Erweiterte Geschäftsleitung") directly reporting to board member responsible for corporate clients
- Deal origination and execution of M&A mandates

BHF-BANK AG

BHF-BANK AG with assets of more than € 30 bn. and about 3,000 employees (2001) with investment banking activities mainly in Germany.

- As director of the bank and member of the Corporate Structure Advisory Team focused on deal origination corporate finance in North-Rhine-Westphalia (NRW) and northern Bavaria
- Deal origination of IPO- and M&A-mandates

IKB

IKB Deutsche Industriebank AG, leading long-term financing of the German Mittelstand.

- Appointed as bank director and deputy-head of M&A-department focused on implementing Corporate Finance standards into the bank and its branch-offices
- Deal origination and execution of M&A-mandates

Interfinanz

Interfinanz GmbH, a leading M&A brokerage firm established by Carl Zimmerer, a former Commerzbankbanker, and Walter Scheel, later serving as Foreign Minister and President of the Federal Republic of Germany

- As vice-president active in deal origination and cross-border execution of medium-sized companies

Languages skills

German: Mother tongue
 English: fluent in speaking and writing

French Basic knowledge in speaking and writing
Farsi-e-Dari Little knowledge in speaking.

- Private activities:** Supporting non-profit-Non-Government-Organisations
- C.P.H.A Chak-e-Wardak Hospital (www.chak-hospital.info)
 - Afghanistan Information Center e.V., Bonn (www.afghanic.de)
 - Afghanistan-Schulen,Osteinbek (www.afghanistan-schulen.de)
 - Bildung für Afghanistan e.V., Duisburg-Duisern (www.bildung-fuer-afghanistan.de)
 - Deutsch-Afghanische Universitätsgesellschaft e.V., Bonn

Dr. Jürgen Kanne
Ratingen, 03-2010